



October 15, 2020

Valued Customer,

As we all know, the COVID-19 pandemic is challenging businesses of all sizes across the United States, including our own. Providing uninterrupted service to our customers and consumers is one of our primary goals, as is the safety of our employees. Due to these unprecedented times we are experiencing lower than expected service levels and inventory strains across some categories.

To drive efficiencies throughout our supply chain and restore service levels to our desired state, we are prioritizing our largest volume products nationally. In some situations, this may result in a reduction of the SKU selection for a period of time. Through this, we are working with customers to identify appropriate alternate products where possible.

Attached you will find an outlook for those product categories impacted, along with suggested alternates where applicable.

We at Schwan's Food Service, Inc. understand the impact these outages have on customers. The situation continues to be dynamic, however we are confident that this approach will result in optimizing our service levels as quickly as possible. We realize that clear communication is critical, thus we will provide updates as the situation evolves.

Please contact your Regional Sales Manager to discuss product options should the need arise. We appreciate your support of Schwan's products and apologize for the inconvenience this has caused.

Sincerely,

A handwritten signature in black ink, appearing to read "Dusty Halverson", is positioned above the typed name. The signature is fluid and includes a long horizontal stroke extending to the right.

Dusty Halverson
Sr. Manager Customer Sales Planning
Schwan's Food Service, Inc.



Below is a list of Schwan's items that are temporarily unavailable. No recovery date has been provided. I've attached a letter you can share with customers.

Product	Pack Size	Label	Description	Mfg Id	Quantity on Hand
0468621	6/12/PK	MINH	APPTZR, EGG ROLL VEG 3Z	69039	7.00
1911751	6/24/PK	MINH	APPTZR, EGG ROLL VEG 1.5Z	69026	6.00
3103941	60/5.2/	TONYS	PIZZA, FRENCH BREAD CHSE 6	78356	2.00
3245451	6/10/PK	TONYS	PIZZA, CHSE RND 5" WG	78368	0.00
3370961	1/42/LB	MINH	CHICKEN, ORANGE STIR FRY KI	69020	0.00
3376321	1/200/P	BEACO	BREADSTICK, CHSE STFD 51% 1	73338	0.00

Karen has requested we increase our inventory on the item below to be able to offer as a sub for #3376321

2746241	1/192/P	THEMX	PIZZA STICK, CHSE MOZZ WG (773871268	100.00	32.00	9.00	68.00		363	Active	NO	NO
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