



## Purchasing Services What's New

### December 19, 2007

#### RFP 02F PERSONAL COMPUTER EXPIRED

The following Mohave contracts awarded under RFP 02F (Personal Computers, Software and Peripherals) expired on 12/18/07:

**CLH International, Inc.**

02F-CLH-1218

**CS&S Computer Systems, Inc.**

02F-CS&S-1218

**Dell Marketing, LP**

02F-DELL-1218

**Transource Computers**

02F-TRAN-1218

**World Wide Technology**

02F-IHP-1218

*Mohave will only receive purchase orders dated on or before 12/18/07 for these contract.*

### December 7, 2007

#### PERSONAL COMPUTER CONTRACTS DUE TO EXPIRE

The following Mohave contracts awarded under RFP 02F (Personal Computers, Software and Peripherals) are due to expire on December 18, 2007:

**CLH International, Inc.** 02F-CLH-1218

**CS&S Computer Systems, Inc.** 02F-CS&S-1218

**Dell Marketing, LP** 02F-DELL-1218

**Transource Computers** 02F-TRAN-1218

**World Wide Technology** 02F-IHP-1218

As a consequence of our process change, replacement contracts will not be in place until January 18, 2008, at the earliest. **Please make sure any orders you have for these vendors are received by Mohave on or before December 18, 2007.**

### December 5, 2007

#### PROCESS CHANGE UPDATES AVAILABLE

Updates on the Process Change were emailed to members and vendors on December 4, 2007, and are available for download on the [Process Change](#) page.

### November 21, 2007

#### OFFICES CLOSED FOR THANKSGIVING

Mohave's offices located in Kingman, Phoenix and Tucson will be closed on Thursday, November 22, and Friday, November 23, for Thanksgiving. Best wishes for a Happy Thanksgiving to all!

#### MOHAVE EXPO 2007 SURVEYS AVAILABLE

Member and Vendor Surveys on Mohave Expo 2007 are available for download on the [Survey Results](#) page. The results indicate the event was a great success. Comments and suggestions will be used in planning the next Expo.

**November 19, 2007**

**RFP 08A-1214 (SCHOOL MAINTENANCE SOFTWARE) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed Proposals from qualified vendors for **RFP 08A-1214 (School Maintenance Software)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Friday, December 14, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**RFP 07P-1130 (COMPUTERS, SOFTWARE, PERIPHERALS, PARTS AND REPAIR) ADDENDUM 1 POSTED**

Addendum 1 for RFP 07P-1130 (Computers, Software, Peripherals, Parts and Repair) has been posted on the ([Procurement Solicitations](#) page. The addendum addresses changes made to the sample pricing pages.

**November 13, 2007**

**PROCESS CHANGE UPDATES FOR MEMBERS AND VENDORS**

Member and Vendor updates dated November 9, 2007, on the status of the order and payment process change schedule for Mohave contracts are available for download on the on the [Process Change](#) page.

**NOVEMBER eNEWSLETTER AVAILABLE**

The November issue of Mohave's eNewsletter featuring important information about the upcoming process change is available on the [E-News](#) page.

**November 5, 2007**

**RFP 07P-1130 (COMPUTERS, SOFTWARE, PERIPHERALS, PARTS AND REPAIR) POSTED**

Mohave Educational Services Cooperative, Inc. (Mohave) solicits sealed Proposals from qualified vendors for **RFP 07P-1130 (Computers, Software, Peripherals, Parts and Repair)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Friday, November 30, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**October 11, 2007**

**DIRECTOR OF OUTREACH AND EDUCATION**

Mohave Educational Services Cooperative, Inc., is pleased to announce that Mark Kinsey will be joining the Mohave team as the Director of Outreach and Education starting November 5. Mark comes to us from the Marana Unified School District. Please join us in welcoming him to Mohave.

**PROCESS CHANGE UPDATES**

Process Change updates for members and vendors dated October 5, 2007, are available for download on the [Process Change](#) page.

**October 2, 2007**

**RFP 07K-0809 FOR ILS SOFTWARE AWARDED**

The following contracts for Managed Multimedia Classroom Courseware, Software and Supplemental Products were awarded on October 2, 2007:

**Backbone Communications** 07K-BACK-1002  
Backbone Communications offers ILS software.  
**Contact:** Leah C. Dines (602) 791-6138

**Compass Learning** 07K-CMPS-1002  
Compass Learning offers ILS software products.  
**Contact:** Susan Scott (800) 422-4339

**Education 2020** 07K-ED20-1002  
Education 2020 offers ILS software products on line.  
**Contact:** Darryl Clark (877) 202-2023

**NCS Pearson** 07K-NCS-1002

NCS Pearson provides K-adult comprehensive ILS software/courseware.

**Contact:** Michael Miller (480) 707-2040

**SkillsTutor** 07K-SKIT-1002

SkillsTutor offers ILS software products on line.

**Contact:** Diane Munini (866) 571-0831

## October 1, 2007

### RFP 07O-0813 (SPORTS EQUIPMENT AND STORAGE) AWARDED

The following contracts were awarded on September 28, 2007:

**Norcon Industries, Inc.** 07O-NSEQ-0928

Norcon Industries, Inc. offers and installs quality sports equipment. Products include: *Adams/Bolco, American Athletic Inc., Art Metal, Draper, Gared Sports, Gill, JKP Sports, LA Steelfcraft, Promats, M. Putterman, Patterson Williams, Shoot-Away, Spalding Basketball, Spalding Volleyball, Sports Imports and Sturdisteel.*

**Contact:** Tim Norris (480) 839-2324

**Universal Athletic Service** 07O-UAS-0928

Universal Athletic Service provides a broad range of athletic equipment. Products include *Bison, Stackhouse* and *SSG/UAS.*

**Contact:** Barry Uhling (602) 944-2492

## September 28, 2007

### IFB 07N-0815 (COMMERCIAL ENTRY DOORS, OVERHEAD DOOR SYSTEMS AND INTEGRATED DOOR SYSTEMS) AWARDED

The following contracts were awarded on September 27, 2007:

**DH Pace Company** 07N-DHDR-0927

DH Pace Company provides sale and installation of commercial entry doors, overhead door systems and integrated door systems. Products offered are: *Curries, Overhead Door* and *Special-lite.*

**Contact:** Noel Hedges (480) 968-3667

**Norcon Industries, Inc.** 07N-NDOR-0927

Norcon Industries, Inc. offers integrated door systems and fire rated doors. Product provided is *Total Door Systems.*

**Contact:** Tim Norris (480) 839-2324

## September 26, 2007

### EXPIRATION OF 02E CONTRACTS

The following contracts ran their full term and expired on September 25, 2007:

**CompassLearning, Inc.** 02E-CMPS-0925 (*Replaced with 07K-CMPS-1002*)

**Pearson Digital Learning** 02E-NCSL-0925 (*Replaced with 07K-NCS-1002*)

**Norcon Industries, Inc.** 02E-NORC-0925 (*Replaced with 07N-NDOR-0927*)

**Steel Dor of Tucson** 02E-SDOT-0925

## September 11, 2007

### OFFICES CLOSED FOR STAFF IN-SERVICE PROGRAM

Mohave Educational Services Cooperative, Inc., and ASPIN/Mohave will be closed on Friday, September 21, 2007, for its annual staff In-Service Program.

## September 10, 2007

### MOHAVE WELCOMES TWO NEW STAFF MEMBERS

Welcome to Mike Nentwig and Michelle O'Laughlin who will be joining Mohave's Procurement Team on Wednesday, September 12, 2007. Mike will be a Procurement Specialist while Michelle will be our Invoice

Specialist. Mike retired from the USAF procurement in July and spent a number of years living in Montana. Michelle worked for Stockmen's Bank for over 10 years and enjoys research and reconciliation. Both will be great additions to Mohave's staff, and we look forward to having them join us.

### **September 7, 2007**

#### **RFP 07M-0817 (THEATER DRAPERIES, RIGGING AND LIGHTING EQUIPMENT) AWARDED**

Request for Proposal 07M-0817 (Theater Draperies, Rigging and Lighting Equipment) was awarded September 7, 2007, as follows:

**Norcon Industries, Inc.** 07M-NSTA-0907

Norcon Industries, Inc. provides theater draperies, rigging and lighting equipment. Product offered is *Stagecraft Industries*.

**Contact:** Tim Norris (480) 839-2324

### **September 4, 2007**

#### **MOHAVE PROCESS CHANGE UPDATES FOR MEMBERS AND VENDORS**

During the week of August 27, updates were emailed to assist members and vendors in preparing for the Mohave Process Change scheduled for January 1, 2008. The updates are posted on the [Process Change](#) page. If you did not receive the update by email and would like to be added to our email list, please let us know by sending an email to [processchange@mesc.org](mailto:processchange@mesc.org).

### **August 24, 2007**

#### **CONTRACT FOR ACCORDION FOLDING PARTITIONS/OPERABLE WALLS AWARDED**

Request for Proposal 07L-0810 (Accordion Folding Partitions/Operable Walls) awarded August 24, 2007:

**Norcon Industries, Inc.** 07L-NPAR-0824

Norcon Industries, Inc. provides Accordion Folding Partitions and Operable Walls. Products include: *Modernfold* and *Dorma*.

**Contact:** Tim Norris (480) 839-2324

### **August 20, 2007**

#### **MOHAVE AT APRA CONFERENCE AND TRADE SHOW**

Visit Mohave at exhibit 515 at the 2007 Arizona Parks and Recreation Association Conference and Trade Show on August 29 - 30 at the J.W. Marriott Starr Pass Resort in Tucson.

### **August 10, 2007**

#### **FAREWELL AND BEST WISHES TO MIKE CARTER**

Today, Mohave says goodbye to Procurement Specialist Mike Carter. Mike has accepted a managerial position with JM Eagle Manufacturing. Mike will be greatly missed, and we wish him much success for the future.

### **July 30, 2007**

#### **CANCELLATION AND REBID OF RFP 07J-0716 (SPORTS EQUIPMENT AND STORAGE)**

RFP 07J-0716 has been cancelled and rebid as RFP 07O-0813 per [RFP 07J-0716 Cancellation Notice](#) (PDF, approx. 130 KB).

#### **RFP 07O-0813 (SPORTS EQUIPMENT AND STORAGE) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for RFP 07O-0813 (Sports Equipment and Storage). Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Monday, August 13, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page. **NOTE:** RFP 07O-0813 is a rebid of RFP 07J-0716.

**July 25, 2007**

**IFB 07N-0815 (COMMERCIAL ENTRY DOORS, OVERHEAD DOOR SYSTEMS AND INTEGRATED DOOR SYSTEMS) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for IFB 07N-0815 (Commercial Entry Doors, Overhead Door Systems and Integrated Door Systems). Bids must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Wednesday, August 15, 2007, at 4:30 p.m. (MST)**. IFB is posted on the [Procurement Solicitations](#) page.

**July 19, 2007**

**RFP 07M-0817 (THEATER DRAPERIES, RIGGING AND LIGHTING EQUIPMENT) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for RFP 07M-0817 (Theater Draperies, Rigging and Lighting Equipment). Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Friday, August 17, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**July 18, 2007**

**MOHAVE eNEWSLETTER POSTED**

The July 2007 issue of the Mohave eNewsletter has been posted on the [E-News](#) page. The newsletter provides updated information on the Direct Order Program and the Mohave Process Change--plus more.

**July 16, 2007**

**WELCOME TO NEW STAFF MEMBERS**

Today, Mohave welcomes two new staff members to the Kingman office: Marta Duffin and Ann Del Monaco. Marta Duffin will be joining the accounting team. Marta has been in accounting in the private sector working for Foxworth-Galbraith and Desert de Oro Foods. Ann Del Monaco will be joining Mohave's procurement team. Ann worked in the business office for Mohave Community College for a number of years and also worked at the Harley Davison dealership. We are pleased to have Marta and Ann joining us!

**July 10, 2007**

**RFP 07K-0809 (MANAGED MULTIMEDIA CLASSROOM COURSEWARE, SOFTWARE AND SUPPLEMENTAL PRODUCTS) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for RFP 07K-0809 (Managed Multimedia Classroom Courseware, Software and Supplemental Products). Bids must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Thursday, August 9, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**July 9, 2007**

**IFB 07H-0619 (SCOREBOARDS) AWARDED JULY 6, 2007**

**Norcon Industries, Inc.** 07H-NORC5-0706

Norcon Industries, Inc. provides sale and installation of scoreboards. Product provided is *Fair-Play*.

**Contact:** Tim Norris (480) 839-2324

**July 6, 2007**

**RFP 07L-0810 (ACCORDIAN FOLDING PARTITIONS/OPERABLE WALLS) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for RFP 07L-0810 (Accordion Folding Partitions/Operable Walls). Bids must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Friday, August 10, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**June 28, 2007**

#### **FAREWELL AND BEST WISHES TO GARY BOWEN**

Gary Bowen, Director of Marketing and Outreach, will be leaving Mohave on Friday, June 29, 2007, to pursue other endeavors. In 1995, Gary was employed as Director of ASPIN and was given the responsibility for initiating Mohave's food service program in Tucson. In 2002, he relocated to Phoenix and was Chief Financial Officer before becoming Director of Marketing and Outreach in 2005. Gary will be missed, and we appreciate his 12 years of service to Mohave.

**June 27, 2007**

#### **BEST WISHES TO SAMATHA FENSTERBUSH**

Samatha Fensterbush resigned her position with Mohave as Invoice Specialist effective today. We wish her much success for the future.

**June 22, 2007**

#### **IFB 07I-0709 ADDENDUM 1 AND PRE-BID CONFERENCE NOTES POSTED**

IFB 07I-0709 (Commercial Entry Doors, Overhead Door Systems and Integrated Door Systems) Addendum 1 and Pre-Bid Conference Notes from the June 18, 2007, meeting have been posted on the [Procurement Solicitations](#) page. **Addendum 1 extends the IFB due date to July 13, 2007**, and makes revisions to some specifications and terms and conditions.

**June 20, 2007**

#### **REQUEST FOR PROPOSAL 07J-0716 (SPORTS EQUIPMENT AND STORAGE) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for RFP 07J-0716 (Sport Equipment and Storage). Bids must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Monday, July 16, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**June 18, 2007**

#### **DIRECT ORDER PROGRAM NOW AVAILABLE THROUGH CORPORATE EXPRESS**

Mohave's Direct Order Program is available through Corporate Express, Inc. (Contract #A007-CRPX2-0228) for general office supplies. To download additional information, including program overview, flowchart and step-by-step instructions, please see the [Direct Order](#) page.

**June 13, 2007**

#### **BEST WISHES TO LANA KELLER-ROBINETT**

Today, we say farewell to Lana Keller-Robinett who has resigned her position with Mohave as Procurement Specialist. We wish her much success for the future.

**June 4, 2007**

#### **INVITATION FOR BID 07I-0709 FOR DOORS POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for IFB 07I-0709 (Commercial Entry Doors, Overhead Door Systems and Integrated Door Systems). Bids must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Monday, July 9, 2007, at 4:30 p.m. (MST)**. IFB is posted on the [Procurement Solicitations](#) page.

**May 25, 2007**

#### **INVITATION FOR BID 07H-0619 (SCOREBOARDS) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for IFB 07H-0619 (Scoreboards). Bids must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Tuesday, June 19, 2007, at 4:30 p.m. (MST)**. IFB is posted on the [Procurement Solicitations](#) page.

## **EXPIRATION OF 02C CONTRACTS**

The following contracts ran their full term and expired on May 24, 2007:

**Apta Software, Inc.** 02C-APTA-0524

**Educational Services, Inc.** 02C-ESI-0524 (Replaced with 07E-ESI2-0521 and 07F-ESI-0516)

**G2 Educational Services, Inc.** 02C-G2ED-0524 (Replaced with 07E-G2ED-0521)

**GOALS, Inc.** 02C-GOAL-0524 (Replaced with 07E-GOAL-0521)

**School Specialty, Inc.** 02C-SCHOX-0524 (Replaced with A007-SCHO-0228)

**Segal Company, The** 02C-SEGCO-0524

**Windsor Management Group** 02C-WMG2-0524

**Windsor Management Group** 02C-WMG-0524 (Replaced with 07G-WMG-0523)

## **May 24, 2007**

### **CONTRACTS AWARDED FOR ACCOUNTING AND SCHOOL FINANCE SOFTWARE**

Request for Proposal 07G-0424 (Accounting and School Finance Software) awarded May 23, 2007:

**Tyler Technologies Inc.** 07G-TYL-0523

Tyler Technologies Inc. provides administration and accounting software.

**Contact:** Adam Sharp (877) 509-1474

**Windsor Management Group** 07G-WMG-0523

Windsor provides Infinite Visions administration and accounting software.

**Contact:** Bruce Borcher (888) 654-3293

## **May 23, 2007**

### **NEW PROFESSIONAL CONSULTING CONTRACTS AWARDED**

Request for Proposal 07E-0321 (Professional Consulting) awarded May 21, 2007:

**Educational Services, Inc.** 07E-ESI2-0521

Educational Services Inc. provides consulting for assessment and financial consulting.

**Contact:** Sue Bring (928) 634-7639

**G2 Educational Services, Inc.** 07E-G2ED-0521

G2 Educational Services, Inc. offers grant writing, curriculum and related consultant services.

**Contact:** MaryLou Gammon (520) 751-8338

**Goals, Inc.** 07E-GOAL-0521

GOALS, Inc. offers professional consulting services, including curriculum development, program evaluation, federal program administration and professional development.

**Contact:** Julio Batista (480) 488-4226

**PinnacleOne** 07E-PINN2-0521

Pinnacle One provides maintenance and operations consulting.

**Contact:** Jeffrey A. Cook (480) 394-0335

**Southwest Educational Consulting Associates Inc.** 07E-SWECA-0521

Southwest Educational Consulting Associates Inc. provides curriculum development, administrative services and grant writing services.

**Contact:** Michael Hughes (602) 955-5340

**Technology Coordinators, LLC** 07E-TECHC-0521

Technology Coordinators, LLC provides professional consulting for utility and maintenance.

**Contact:** Ed Schaffer (480) 962-6905

**The Professional Group Public Consulting, Inc** 07E-PGPC2-0521

Professional Group provides a variety of professional consulting services.

**Contact:** Caroline Brackley (480) 671-8214

## **May 17, 2007**

### **FAREWELL AND BEST WISHES**

Becky Grubbs has resigned her position as Accounting Specialist in the Kingman office. Her last day will be Friday, May 18, 2007. We wish her much success for the future.

Friday, May 25, 2007, will be Tami Belcher's last day as Procurement Specialist with Mohave. Tami and husband Clay are planning to do some traveling with their 5th wheel. We wish them our best on their grand adventure.

### **RFP 07F-0320 FOR TEMPORARY EMPLOYMENT AND RECRUITMENT SERVICES AWARDED**

The following contracts were awarded on May 16, 2007, under Request for Proposal 07F-0320 (Temporary Employment and Recruitment Services):

**Arizona School Boards Association** 07F-ASBA-0516

Arizona School Boards Association provides search services for temporary and executive employees.

**Contact:** John Gordon (602) 254-1100

**Educational Services, Inc.** 07F-ESI-0516

Educational Services, Inc., provides temporary employment and recruitment.

**Contact:** Sue Bring (928) 634-7639  
**May 2, 2007**

#### **EXPIRATION OF CONTRACT**

The following contract expired effective April 28, 2007:

**Gumdrop Books** A004-GUM-0228

**April 17, 2007**

#### **RFP 07D FOR MUSICAL INSTRUMENTS AWARDED**

Request for Proposal 07D-0228 (Musical Instruments and Related Products) awarded on April 17, 2007:

**Milano Music Center** 07D-MMC-0417

Milano provides band, orchestra and choral instruments and accessories.

**Contact:** Daryl Armstrong (480) 827-1111

**Quicks Music** 07D-QUIC-0417

All the needs of the band and orchestra school musicians: jazz, marching band, concert band, string orchestra, etc. 40% discounts and instruments feature a two-year warranty.

**Contact:** Jim Nugent (602) 263-8769

**Wenger Corporation** 07D-WENG-0417

Wenger provides musical facility equipment for elementary, secondary, post secondary, and other public music programs.

**Contact:** Cindy Kutsi (800) 733-0393 x 671

**April 16, 2007**

#### **RFP 07C FOR CHORAL RISERS AND STAGES AWARDED**

Request for Proposal 07C-0228 (Choral Risers, Portable Stages and Related Equipment) awarded on April 12, 2007:

**Arizona School Furnishings** 07C-AZSC2-0412

Arizona School Furnishings provides Midwest Folding Products, Screenfex and Stage Right for stage and riser needs.

**Contact:** Greg Janssen (800) 872-2287

**Sico North America, Inc.** 07C-SICO2-0412

Sico provides portable risers and stages.

**Contact:** Todd Heggie (800) 742-6462

**Wenger Corporation** 07C-WENG2-0412

Wenger provides musical choral risers and portable stages.

**Contact:** Cindi Kutsi (800) 733-0393

**April 13, 2007**

#### **EXPIRATION OF 02B CONTRACTS**

The following contracts for Choral Risers, Folding Stages, and Stage Accessories ran their full term and expired on April 12, 2007:

**Arizona School Furnishings** 02B-AZSC2-0412 *(Replaced with 07C-AZSC2-0412)*

**Sico North America** 02B-SICO2-0412 *(Replaced with 07C-SICO2-0412)*

**Wenger Corporation** 02B-WENG2-0412 *(Replaced with 07C-WENG2-0412)*

The following contracts for Musical Equipment ran their full term and expired on April 12, 2007:

**Milano Music Center** 02B-MMC-0412 *(Replaced with 07D-MMC-0417)*

**Quicks Music** 02B-QUIC-0412 *(Replaced with 07D-QUIC-0417)*

**Wenger Corporation** 02B-WENG-0412 *(Replaced with 07D-WENG-0417)*

**April 6, 2007**

#### **CONGRATULATIONS AND BEST WISHES**

Mohave congratulates Samatha Niemeyer, Invoice Specialist, on her marriage to John Fensterbush on April 7. Best wishes for a long, happy marriage!

**March 28, 2007**

#### **RFP 07G-0424 (ACCOUNTING AND SCHOOL FINANCE SOFTWARE) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for **RFP 07G-0424 (Accounting and School Finance Software)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Tuesday, April 24, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**March 20, 2007**

**RFP 07B FOR PRINTED AND NONPRINTED LIBRARY MATERIALS AWARDED**

**Request for Proposal 07B-0119 (Printed and Nonprinted Library Materials) awarded on March 19, 2007:**

**Davidson Titles, Inc.** 07B-DAVID-0319

Davidson Titles, Inc. provide Pre-K-12+ non-fiction, fiction, and reference titles, as well as Spanish and bilingual titles, from many of the best-known educational publishers.

**Contact:** Pauline Huck (480) 503-3948

**Follett Library Resources** 07B-FOLL2-0319

Follett Library Resources provides K-12 books for library, classroom, literature rooms; accelerated reader; reading counts and supplementals for textbook adoptions; videos; CD-ROMs; read alongs; books on tape; ebooks; and accelerated math.

**Contact:** Steve Chavez (888) 511-5114

**Marshall Cavendish** 07B-MARSH-0319

Marshall Cavendish is a publisher of illustrated and digital encyclopedias, nonfiction, and children's books.

**Contact:** Walter Harvey (914) 332-8888

**Perma-Bound Books** 07B-PERMA-0319

Perma-Bound Books provides books, AV products and software for schools and libraries. Perma-Bound's styleline binding is a patented binding process.

**Contact:** Christine Womeldorff (800) 637-6581

**Salina Bookshelf, Inc.** 07B-SBS-0319

Salina Bookshelf are publishers of bilingual Navajo / English books.

**Contact:** Kenneth Lockard (877) 527-0070

**March 19, 2007**

**NEW PROCUREMENT SPECIALIST ON BOARD**

Welcome aboard to Lana Keller-Robinett who joins Mohave today as Procurement Specialist. Lana has worked for the City of Kingman, Peach Springs School District and the BIA. We are happy to have her joining us in the Kingman office.

**BEST WISHES**

Thursday, March 15, 2007, was Mark Huling's last day with Mohave. We wish Mark much success in his future endeavors.

**March 13, 2007**

**NEW PROCUREMENT SPECIALIST**

Mohave welcomes Erin Gordon as Procurement Specialist. Erin was previously employed by Ramada Express where she was a buyer for three years. Erin will be training with Tami Belcher who will be leaving Mohave on May 25 to travel the country with husband Clay. Erin's first day will be Wednesday, March 14, and we are pleased to have her joining our Kingman staff.

**March 9, 2007**

**MARCH ENEWSLETTER EMAILED**

The March issue of Mohave's eNewsletter has been emailed to members and vendors. A copy is available on the [E-News](#) page. If you would like to be added to our email list, please click [eConnection](#) to sign up.

**March 8, 2007**

**RFP 07F-0320 ADDENDUM 2 AND PRE-PROPOSAL CONFERENCE NOTES POSTED**

RFP 07F-0320 (Temporary Employment and Recruitment Services) Addendum 2 and Pre-Proposal Conference Notes have been posted on the [Procurement Solicitations](#) page. Addendum 2 addresses a change necessary to the special terms and conditions regarding inclusion of Mohave's administration fee in submitted pricing, and the notes are from the Pre-Proposal Conference which was held on March 7, 2007, in Mohave's Phoenix

office.

### **March 5, 2007**

#### **NEW APPLE CONTRACT AWARDED**

Request for Proposal 07A-0110 (Apple Computers, Peripherals and Services) awarded on March 2, 2007:

#### **Apple, Inc. 07A-APPL1-0302**

Apple's complete product line available at Apple's education price. Prices include shipping and Mohave's admin. fee.

**Contact:** Joan Dougherty (800) 800-2775

### **March 2, 2007**

#### **EXPIRATION OF RFP 02A CONTRACTS**

**The following contracts ran their full term and expired on March 1, 2007:**

**Apple Computer, Inc.** 02A-APPL-0301

**Baker & Taylor** 02A-B&T-0301

**Follett Educational Services, Inc.** (Formerly Academic Book Services, Inc.) 02A-ACAD-0301

**Follett Library Resources** 02A-FOLL2-0301

### **March 1, 2007**

#### **ADDENDUM 1 ISSUED FOR RFP 07F-0320**

RFP 07F-0320 (Temporary Employment and Recruitment Services) Addendum 1 has been posted on the [Procurement Solicitations](#) page.

The following items have been amended:

- 1) Proposals are now due in the Kingman office by March 30, 2007, at 4:30 p.m. (MST)
- 2) Changes have been made to the special terms and conditions and specifications pages
- 3) A pre-proposal conference has been scheduled for March 7, 2007, in Mohave's Phoenix office located at 5225 N. Central Ave, Suite #218. The pre-proposal conference will begin at 8:30 a.m.

### **February 21, 2007**

#### **RFP 07F-0320 (TEMPORARY EMPLOYMENT AND RECRUITMENT SERVICES) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for **RFP 07F-0320 (Temporary Employment and Recruitment Services)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Tuesday, March 20, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

#### **NEW WEB-BASED ONLINE AUCTION SERVICE CONTRACT AWARDED**

**AEPA Invitation for Bid 007 (Category G. Web-Based Online Auction Service) awarded on February 7, 2007:**

**Lone Star Auctioneers, Inc.** A007-LSA-0207

Lone Star Auctioneers, Inc. provides a full range of auction services including Live-Webcast (Internet) and 24/7 online auctions to all levels of city, county, state and federal governments.

**Contact:** Ed Lanford (602) 455-3217

#### **RECENTLY CANCELLED CONTRACTS**

**The following contract was cancelled effective February 16, 2007:**

**Hertz Furniture Systems** 03D-HRTZ-0127

**The following contract was not renewed by the vendor and expired on January 26, 2007:**

**Chase Equipment Leasing, Inc.** (Formerly Banc One Leasing Corporation) 03D-BOLC-0126

**February 14, 2007**

**RFP 07E-0321 (PROFESSIONAL CONSULTING) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for **RFP 07E-0321 (Professional Consulting)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Wednesday, March 21, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page. (Clarification: The proposal package was initially emailed as RFP 07E-0316. RFP 07E-0321 is the correct bid number.)

**February 13, 2007**

**WELCOME TO SAMATHA NIEMEYER**

Mohave welcomes Samatha Niemeyer as Invoice Specialist in the Kingman office. Samatha's experience comes from working in her family business and taking college-level business classes. We are pleased to have her joining our Procurement staff on Tuesday, February 20.

**February 1, 2007**

**RFP FOR NETWORKING SERVICES/CONSULTING AWARDED**

**Request for Proposal 06M-1103 (Networking Services/Consulting) awarded on January 31, 2007:**

**Able Information Technologies, Inc. 06M-ABLE2-0131**

Able Information Technologies, Inc. provides network integration and support services. (Note: Services only.)

**Contact:** Dana Hawman (480) 477-0100

**Network Infrastructure Corporation 06M-NIC3-0131**

NIC provides network integration and support services. (Note: Services only.)

**Contact:** Brent Graves (480) 850-5050

**World Wide Technology, Inc. 06M-WWT2-0131**

World Wide Technology, Inc. provides network integration and support services. (Note: Services only.)

**Contact:** Paula Brewster (480) 736-7303

**January 30, 2007**

**RFP 07C-0228 (CHORAL RISERS, PORTABLE STAGES AND RELATED EQUIPMENT) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for **RFP 07C-0228 (Choral Risers, Portable Stages and Related Equipment)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Wednesday, February 28, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**RFP 07D-0228 (MUSICAL INSTRUMENTS AND RELATED PRODUCTS) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed proposals from qualified vendors for **RFP 07D-0228 (Musical Instruments and Related Products)**. Proposals must be received in the Kingman office of Mohave Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401 no later than **Wednesday, February 28, 2007, at 4:30 p.m. (MST)**. RFP is posted on the [Procurement Solicitations](#) page.

**January 19, 2007**

**WELCOME ABOARD TO NEW STAFF**

Mary Brooks will join Mohave on Monday, January 22. Mary has experience in accounting and sales. Mary will be working in credits/returns.

Joshua Paine will be starting on Monday, January 29. Joshua comes to us with strong accounting background in accounts payable, reconciliation and payroll. He will be posting payments.

We are pleased to have both joining our Kingman Accounting staff.

**January 12, 2007**

**RFP 07A-0110 (APPLE COMPUTERS, PERIPHERALS, AND SERVICE) POSTED**

Mohave Educational Services Cooperative, Inc., solicits sealed bids from qualified vendors for **RFP 07A-0110 (Apple Computers, Peripherals and Services)**. Bids must be received in the Kingman office of Mohave

Educational Services Cooperative, Inc., 625 E. Beale Street, Kingman, AZ 86401, no later than **Wednesday, January 24, 2007, at 4:30 p.m. (MST)**. RFP and Addendum 1 posted on the [Procurement Solicitations](#) page.

### **RFP 06L AND AEPA IFB 007 AWARDED**

**Request for Proposal 06L-1006 (School Administration Software) awarded on January 11, 2007:**

**Edupoint Educational Systems, LLC** 06L-EES-0111

**Contact:** Robert Weathers (480) 833-2900

**Maximus, Inc.** 06L-MAX-0111

**Contact:** Ron Carrington (602) 743-3136

**Software Technology, Inc.** 06L-STL-0111

**Contact:** Mike Vallosio (800) 844-0884

**Tyler Technologies, Inc.** 06L-TTI-0111

**Contact:** Dave Buzard (425) 864-1403

**AEPA IFB 007 (Category C - Classroom Supplies and Related Services) awarded on January 10, 2007:**

**School Speciality, Inc.** A007-SCHO-0228

**Contact:** Angela Schuh (888) 388-3224

**January 10, 2007**

### **RHONDA JACKSON PROMOTED TO PROCUREMENT MANAGER**

Congratulations are in order for Rhonda Jackson. Rhonda has been promoted into the position of Procurement Manager. Rhonda has worked for Mohave in procurement, invoicing and internal audit since September of 1997. She brings a wealth of knowledge and experience to the position. Rhonda will oversee the daily processes of the procurement and invoice specialists. Congratulations Rhonda!

**January 5, 2007**

### **MOHAVE EXPO 2006 MEMBER SURVEY RESULTS**

The member survey respondents indicated their overall satisfaction with the Expo and their experience at the Expo. Their comments on the Expo will be used to improve and refine the 2007 Expo to make it even better than this one. Mohave appreciates the members' attendance at the 2006 Expo and looks forward to seeing them again in 2007. Please click [HERE](#) to view a summary of the member responses to the survey questions.

### **MOHAVE EXPO 2006 VENDOR SURVEY RESULTS**

The vendor survey respondents indicated their overall satisfaction with the Expo, with over half of the survey questions receiving 100% agreement. Their written comments provided suggestions on how to make the 2007 Expo an even better experience for both members and vendors. The vendor's participation is very much appreciated by both the members and Mohave. Please click [HERE](#) to view a summary of the vendor responses to the survey questions.

**January 3, 2007**

### **REQUEST FOR PROPOSAL 06I, 06J, AND 06N AWARDED**

**Request for Proposal 06I-0908 (Audio/Video Equipment) awarded on December 22, 2006:**

**LightSPEED Technologies, Inc.** 06I-LSPD-1222

LightSPEED Technologies, Inc. is a professional audio company specializing in classroom amplification technology, personal FM systems, portable sound systems and high-end professional audio products including, but not limited to, Lightspeed.

**Contact:** Brian Lovegren (800) 732-8999

**Troxell Communications, Inc.** 06I-TROX-1222

Troxell Communications, Inc. provides audio/visual equipment. Service, design and installation are also available. Products include, but are not limited to: Adtech, Amx, Bretford, Canon, Eastman Kodak, Hitachi, Mitsubishi, Panasonic Sharp and Yamaha.

**Contact:** Scott Bailey (800) 352-7912

**Request for Proposal 06J-0928 (Carpet and Floor Covering) awarded on December 22, 2006:**

**Continental Flooring Company** 06J-CFC2-1222

Continental provides sales and installation of Shaw and Mohawk carpeting.

**Contact:** Laura Kuligowska (480) 949-8509

**Shaw Industries, Inc.** 06J-SHAW-1222

Manufacturer of commercial carpet for statewide installation.

**Contact:** Joe Knapp (602) 821-4636

**Tandus US Inc.** 06J-TAN-1222

Tandus US inc. provides sale and installation of carpet. Products include: Monterey, C&A, and Crossley.

**Contact:** David Dwyer (480) 326-7554

**Request for Proposal 06N-1109 (Pest Control) awarded on December 22, 2006:**

**Avian Flyaway, Inc.** 06N-AFI-1222

Avian Flyaway permanently solves pest bird problems on buildings and other structures. Pest bird relocation results guaranteed.

**Contact:** David Alderson (520) 889-7303

**University Termite and Pest Control, Inc.** 06N-UTPC-1222

University provides Integrated Pest Management services for birds, termites, and other pests and weed control.

**Contact:** Doug Brunner (800) 887-4146 x208

**CONTRACT EXPIRATIONS**

**The following contracts ran their full term and expired on December 21, 2006:**

**Able Information technologies** 01J-AMES-1221

**Apple Computer, Inc.** 01J-APPL2-1221

**Audio Video Resources** 01J-AVR-1221

**Avian Flyaway** 01J-AFI-1221 *(Replaced with 06N-AFI-1222)*

**Collins Aikman Floorcoverings, Inc.** 01J-COLL-1221

**Continental Flooring Company** 01J-CFC2-1221 *(Replaced with 06J-CFC2-1222)*

**CSS Computer Systems, Inc.** 01J-CSS2-1221

**Extreme Integration** 01J-EXTR-1221

**Management Information Group** 01J-MIG-1221

**NCS Pearson, Inc.** 01J-NCS-1221

**Network Infrastructure Corporation** 01J-NIC3-1221

**NVision Networking, Inc.** 01J-NVIS2-1221

**Shaw Industries** 01J-SHAW-1221 *(Replaced with 06J-SHAW-1222)*

**Troxell Communications, Inc.** 01J-TROX-1221 *(Replaced with 06I-TROX-1222)*

**University Termite and Pest Control** 01J-UTPC-1221 *(Replaced with 06N-UTPC-1222)*

**World Wide Technology/IKON IT** 01J-ITS2-1221

*(Please Note: Proposals for RFP 06M Networking Services/Consulting are under review at this time.*

*Projected award date 1/12/07.)*

**The following contract ran its full term and expired on December 31, 2006:**

**School Specialty, Inc.** A003-SCHO2-1231 *(Replaced with A007-SCHO-0228)*

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