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WHAT'S NEW

December 31, 2002

Welcome to Julia Tribbett who has joined Mohave Educational Services Cooperative as Associate Director. The [Mohave Staff](#) listing has been updated.

December 27, 2002

Mohave's offices will be closed on Wednesday, January 1, 2003, for New Year's Day.

December 12, 2002

Pre-proposal Meeting Notes for RFP #02F-1218 Category 2 have been posted on the [Solicitations](#) page.

December 5, 2002

Addendum 1 Clarifications to the Special Terms and Conditions for RFP #02F-1218 Category 2 (Computers, Software and Peripherals) has been posted on the [Solicitations](#) page.

December 3, 2002

The December column from Executive Director Jim Migliorino has been posted on the [Director's Desk](#) page.

Congratulations to Gary Bowen who has been named as Mohave's Chief Financial Officer and will be joining the Phoenix Office staff at the new location at 5225 North Central Avenue, Suite 218, Phoenix, AZ 85012.

November 27, 2002

Mohave's offices will be closed on Thursday, 11/28/02, and Friday, 11/29/02, for the Thanksgiving holiday.

Mohave has awarded the following contracts on RFP 02E-0925:

Managed Multimedia Classroom Courseware, Software and Supplemental Products- (Category 1)

CompassLearning, Inc. 02E-CMPS-0925**Contact:** Susan Scott (800) 422-4339 x4564**LJ Technical Systems, Inc. 02E-LJTS-0925****Contact:** Harold Freese (800) 237-3482**NCS Learn, Inc. 02E-NCSL-0925****Contact:** Chris Cooper (520) 885-0709**Indoor/Outdoor Sports Equipment - (Category 2)****Norcon Industries, Inc. 02E-NORC-0925****Contact:** Tim Norris (480) 839-2324**Gymnasium Divider Curtains and Padding - (Category 3)****Norcon Industries, Inc. 02E-NORC-0925****Contact:** Tim Norris (480) 839-2324**Scoreboards - (Category 4)****Arizona School Furnishings 02E-AZSC3-0925****Contact:** Debbie Quick (800) 872-2287**Nevco Scoreboard Company 02E-NEVCO-0925****Contact:** Leonard Sweeney (800) 851-4040**Norcon Industries, Inc. 02E-NORC-0925****Contact:** Tim Norris (480) 839-2324**Window Shades, Sunlight Control and Accessories - (Category 5)****Norcon Industries, Inc. 02E-NORC-0925****Contact:** Tim Norris (480) 839-2324**Fire-rated Doors, Specialty Fire Service Doors and Shutters - (Category 7)****Nelson-Holland, Inc. 02E-NH12-0925****Contact:** Cliff Seip (602) 264-1841**Norcon Industries, Inc. 02E-NORC-0925****Contact:** Tim Norris (480) 839-2324**Steel Dor of Tucson 02E-SDOT-0925****Contact:** Todd Rothrock (800) 848-3677**Accordion Partitions, Folding Doors and Portable Panels - (Category 8)****Norcon Industries, Inc. 02E-NORC-0925****Contact:** Tim Norris (480) 839-2324**Heavy-duty Steel Lockers - (Category 9)****Arizona School Furnishings 02E-AZSC3-0925**

Contact: Debbie Quick (800) 872-2287

Norcon Industries, Inc. 02E-NORC-0925

Contact: Tim Norris (480) 839-2324

For more details, please see [Product/Vendor Finder](#). An updated Contract Summary is available for [download](#).

November 22, 2002

Mohave's Phoenix Office will be moving effective December 2, 2002. The new address will be 5225 North Central Avenue, Suite 218, Phoenix, AZ 85012. The phone and fax numbers will remain the same. The numbers are (602) 277-4290 (phone) and (602) 277-4286 (fax).

The Phoenix staff may be contacted at the following email addresses:

Jim Migliorino, Executive Director, jim@mesc.org
Gary Bowen, Chief Financial Officer, gary@mesc.org
Alicia Koeller, Administrative Assistant, alicia@mesc.org.

November 21, 2002

RFP #02F-1218 is available for download on the [Solicitations \(RFPs/IFBs\)](#) page.

RFP #02F-1218 categories are as follows:
Category 1: Playground, Fitness and Related Equipment
Category 2: Computers, Software and Peripherals

A pre-proposal conference for Category 2 (Computers, Software and Peripherals) will be held on December 3, 2002, from 10:30 a.m. to 12:00 p.m., at the Residence Inn Phoenix, 8242 N. Black Canyon Highway (I-17 Frontage Rd. between Dunlap and Northern), Phoenix, AZ 85051.

Responses are due by 4:30 p.m. on Wednesday, December 18, 2002.

November 8, 2002

Mohave's offices will be closed on Monday, November 11, 2002, for Labor Day. Look for Mohave's new web site to be available early next week.

November 6, 2002

Welcome to our new web site design. During this transition, you may link to our previous site to find any information that may not be readily available on our new pages by going to <http://208.186.74.66/mesc/default.html>. If you are unable to access any of the information, please contact Carol Pashano at carol@mesc.org.

November 1, 2002

The 10th Annual Let's Not Get Too Technical Technology Conference will be held in Laughlin, Nevada, on Saturday, February 15, 2003. [Click here for more details and registration](#). For more information contact Mary Ellen Meadows by phone at (928) 753-6945, ext. 222, or e-mail at maryellen@mesc.org.

October 11, 2002

Mohave's offices will be closed on Monday, October 14, 2002, for Columbus Day.

October 4, 2002

The October column from Jim Migliorino has been posted on the [Director's Desk](#) page.

October 2, 2002

Two contracts have been awarded under Job Order Contracting for various types of fencing.

Brown's Custom Fence 02D-BCF-0829
Contact: Roger Brown (602) 243-0993

Phoenix Fence Company 02D-PFC-0829
Contact: Bryan Zeigler (602) 276-4283

The [Job Order Contracting](#) page has been updated. These new contracts have also been added to the [Contract Summary](#).

September 20, 2002

Mohave Educational Services Cooperative and the Mohave County School Superintendent's Office invite you to say "THANKS" to Dave Wasson for his 29 years of service to Mohave County and Arizona Education on Tuesday, October 15, 2002, from 3:00 p.m. to 7:00 p.m. at Mohave Educational Services Cooperative at 625 E. Beale St. Kingman, AZ. Light refreshments will be served. To learn more, please contact Mike File, Mohave County School Superintendent, at (928) 753-0747.

September 16, 2002

Mohave is a participating member in the Association of Educational Purchasing Agencies (AEPA). AEPA's third multi state contract, AEPA-003, is now available from [AEPA's web site](#).

The categories for the IFB are:

1. Commercial Floor Covering
2. Grounds Equipment
3. Office and Classroom Supply Catalog
4. Industrial Supplies Catalog
5. Paint

Responses are due back on Friday, November 8, 2002.

Our [Contract Summary](#) page has been changed. The page now has a PDF document that can be

downloaded to your computer. This document will be updated monthly and will allow for current and accurate information to be supplied.

September 12, 2002

Mohave's Kingman and Phoenix Offices will be closed on Friday, September 13, 2002, as all staff will be at the Mohave Expo. The ASPIN/Mohave Office in Tucson will be open until noon to take orders. See you at the Expo!

August 30, 2002

Mohave's offices will be closed Monday (9/2/02) for Labor Day.

Mohave's next solicitation (RFP 02E-0925) is available for download on the [IFBs and RFPs page](#) .

The categories are as follows:

1. Managed Multimedia Classroom Courseware, Software and Supplemental Products
2. Indoor/Outdoor Sports Equipment
3. Gymnasium Divider Curtains and Padding
4. Scoreboards
5. Window Shades, Sunlight Control and Accessories
6. Theater Draperies and Rigging Equipment
7. Fire-rated Doors, Specialty Fire Service Doors and Shutters
8. Accordion Partitions, Folding Doors and Portable Panels
9. Heavy-duty Steel Lockers

Responses are due back Wednesday, September 25, 2002, at 4:30 p.m. (MST).

August 27, 2002

The following contracts were awarded on RFP 02C-0524:

Category 1 - Professional Consulting Services

G2 Educational Services, Inc. 02C-G2ED-0524 (*Replaces 97D-G2ED-3030*)

G2 provides curriculum development, program management, and consolidated planning.

Contact: Mary Lou Gammon 928-714-0516

GOALS, Inc. 02C-GOAL-0524

GOALS provides curriculum and assessment, professional development, state and federal programs administration, Title I/IASA school improvement and compliance, project design and implementation, program monitoring and evaluation, grant writing services, financial auditing services, Special Ed professional services and leadership training.

Contact: JoAnn Hahn 480-448-4226

Peacock, Hislop, Staey & Given, Inc. 02C-PHSG-0524

PHS&G provides school finance legislation consulting, research on school finance issues, pay for performance programs, and arbitrage rebate services.

Contact: Judy Richardson 602-952-6866

The Segal Company 02C-SEGO-0524

Segal provides consulting for: employee opinion surveys, customized total compensation surveys, reward system design and implementation, cost modeling, classification studies and job descriptions, job evaluation analyses, collective bargaining consulting services, human resources training.

Contact: Debra Breiner 602-381-4028

Windsor Management Group 02C-WMG2-0524

Windsor provides consulting services for: business, administrative & financial services; bond & override elections; demographics, budget preparation, facilities planning; budget/school finance training & oversight; salary schedule & classification studies; expenditure studies; setting tax rates training; interim staff; and lobbying.

Contact: Lynn Pogreba 888-654-3293 x115

Category 2 - Temporary Employment and Recruitment Services**Educational Services, Inc. 02C-ESI-0524**

ESI provides temporary employment & recruitment services.

Contact: Dave Osborn (928) 634-7639

Category 4 - Instructional Materials Catalog**School Specialty 02C-SCHO2-0524 (Replaces 97D-BECK-1117)**

Catalog sales of K-12 instructional materials, curriculum materials, art supplies, vocational education, science and math materials. Call for free catalog.

Contact: Roger Nielsen 888-388-3224

The [Contract Summary](#) page has been updated.

August 7, 2002

The August column from Jim Migliorino has been posted on the [Director's Desk](#) page.

July 25, 2002

On October 7-8, 2002, the Alliance for Construction Excellence (ACE) will hold a 2-day seminar at Arizona State University, entitled "Using Alternative Project Delivery Methods in Public School Work." This seminar will describe in detail the contents of the new state law governing design build, construction management at risk, and job order contracting and how it is applied to school facilities.

Please contact ACE at (480) 965-5324 or visit their web site at <http://construction.asu.edu/ace> for more information.

July 9, 2002

Mohave's [on-line vendor registration system](#) is now active.

Mohave will be in booth 50 at [AASBO's](#) summer conference next week. Hope to see you there.

June 27, 2002

Best wishes to Executive Director Dave Wasson on his retirement from Mohave after 29 years of excellent service. On July 1, 2002, Jim Migliorino will begin serving as the Executive Director for Mohave. [Read more...](#)

Congratulations to Craig McKee who received his pin for Certified Professional Public Buyer from the National Institute of Government Purchasing this month.

June 19, 2002

The following contracts were awarded on RFP 02B-0412 on 6/17/02:

Section 1 - Musical Instruments

Milano Music Center 02B-MMC-0412

Milano provides band, orchestra and choral instruments and accessories.
Contact: Daryl Armstrong (602) 616-0991

Quicks Music 02B-QUIC-0412

All the needs of the band and orchestra school musicians: Jazz, marching band, concert band, string orchestra, etc. 40% Discounts and instruments feature a two-year warranty.
Contact: Jim Nugent (800) 456-9737

Wenger Corporation 02B-WENG-0412

Wenger provides musical equipment. 2% discount.
Contact: Neal Jorgensen (800) 733-0393 x 379

Section 2 - Choral Risers, Portable Stages and Related Equipment

Arizona School Furnishings 02B-AZSC2-0412

ASF provides Midwest Folding Products for stage and riser needs.
Contact: Claudia Spillman (800) 872-2287

SICO North America, Inc. 02B-SICO2-0412

SICO provides portable risers and stages.
Contact: Doug Steiner (480) 962-6340

Wenger Corporation 02B-WENG2-0412

Wenger provides musical choral risers and portable stages. 2% discount.
Contact: Neal Jorgensen (800) 733-0393 x 379

The [Contract Summary](#) page has been updated.

June 11, 2002

Mohave will be in booth #11 at the Arizona Association of Counties on Wednesday (6/12/02) and Thursday (6/13/02). Hope to see you there.

May 24, 2002

Mohave's office will be closed Monday (5/27/02) and Tuesday (5/28/02) for Memorial Day.

May 22, 2002

RFP #02C-0524 Addendum 1 (For Category #3 - Financial Management Services) and **RFP #02C-0524 Pre Proposal Meeting Notes** are available for download on the [IFBs and RFPs page](#).

May 17, 2002

RFQ #02D-0531 (Request for Qualifications for Job Order Contracting for various types of fencing) and **RFQ #02D Addendum 1** have been posted on the [Job Order Contracting](#) page. Responses are due back 5/31/02 at 4:30 p.m. (MST).

May 15, 2002

The following contracts have been awarded on RFP 02A-0301:

Section 1 - Apple Computer Products and Peripherals *(awarded 3/26/02)*

Apple Computer, Inc. 02A-APPL-0301
Contact: Allen Weeks (800) 800-2775 x46894

Section 2 - Print and Non-Print Library Material *(awarded 4/30/02)*

Baker & Taylor, Inc. 02A-B&T-0301
Contact: John Elliott (800) 775-7930 x1215

Econo-Clad Books / Sagebrush Corporation 02A-ECB-0301
Contact: Kurt Sultzman (602) 978-8493

Follett Library Resources 02A-FOLL2-0301
Contact: Seth Lansky / Becky Keenan (888) 511-5114

Section 3 - Used Textbooks *(awarded 4/16/02)*

Academic Book Services, Inc. 02A-ACAD-0301
Contact: Doug Hughes (520) 760-0528

BUDGETexT Corporation 02A-BTXT-0301
Contact: Jud Holder (888) 869-0366

The [Contract Summary](#) page has been updated.

May 13, 2002

The following contracts have been awarded on RFP 01J-1221:

Section 1 - Audio Video Resources *(awarded 3/28/02)*

Audio Video Resources 01J-AVR-1221

Contact: Greg Hansen (602) 643-4218

CCS Presentation Systems 01J-CCSP-1221

Contact: Summer Mull / Chris Niemeyer (800) 329-8720 x 260

Troxell Communications 01J-TROX-1221

Contact: Julianna Martinez (800) 352-7912 x4103

Section 3 - Carpet and Floor Covering (awarded 3/21/02)**Collins & Aikman Floorcoverings, Inc.** 01J-COLL-1221

Contact: Jeff Geach (800) 241-4085

Continental Flooring Company 01J-CFC2-1221

Contact: Kristen Rensmeyer (480) 281-1290

DuPont Flooring Systems, Inc. 01J-DFS-1221

Contact: David J. Stanton (480) 966-6777

J&J Industries, Inc. 01J-J&J-1221

Contact: David Jolly (800) 241-4585

Shaw Industries, Inc. 01J-SHAW-1221

Contact: Joe Knapp (602) 821-4636

Section 4 - School Administration Software (awarded 4/30/02)**Management Information Group** 01J-MIG-1221

Contact: Melissa Charles (480) 951-0211

NCS Pearson, Inc. 01J-NCS-1221

Contact: Helene McMurphy (480) 558-7108

Olympia Computing Company, Inc. 01J-OCC-1221

Contact: Kelly Seekins (520) 567-9102

Software Technology, Inc. 01J-STI-1221

Contact: Sam Bliss (928) 284-0151

Section 6 - Networking Services (awarded 5/10/02)**Ames Business and Learning Environments, Inc.** 01J-AMES-1221

Contact: Brandon T. Ames (888) 918-2637

Apple 01J-APPL2-1221

Contact: Joan Dougherty (800) 800-2775

CompuTime, Inc. 01J-COMT-1221

Contact: Kim Vicars (928) 445-0700 x15

CS&S Computer Systems, Inc. 01J-CS&S2-1221

Contact: MD Dbeis (480) 968-8585

Extreme Integration 01J-EXTR-1221

Contact: Dwayne Knott (866) 998-0555

IKON Office Solutions 01J-ITS2-1221

Contact: Ann Smith (480) 517-7155

Network Infrastructure Corporation 01J-NIC3-1221

Contact: Alan Merrill (480) 850-5050

NVision Networking, Inc. 01J-NVIS2-1221

Contact: Lindsay Albisani (520) 219-6040

The [Contract Summary](#) page has been updated.

May 10, 2002

Dave Wasson's May column has been posted to the [Director's page](#).

May 9, 2002

Cochise County is now a Mohave member. See the [Member List](#).

May 2, 2002

Santa Cruz County Workforce Development has been added to the [Member List](#) as a new member.

April 29, 2002

Mohave's next solicitation (RFP 02C-0524) is available for download on the [IFBs and RFPs page](#) .

The categories are:

1. Professional Consulting Services
2. Temporary Employment and Recruitment Services
3. Financial Management Services
4. Instructional Materials Catalog
5. Fund Accounting Software

Responses are due back 5/24/02 at 4:30 p.m. (MST).

March 26, 2002

Mohave's next solicitation (RFP 02B-0412) is available for download on the [IFBs and RFPs page](#) .

The categories are:

1. Musical Instruments
2. Choral Risers, Portable Stages and Related Equipment

Responses are due back 4/12/02 at 4:30 p.m. (MST).

The following new members have been added to the [Member List](#):

Casa Blanca Middle School
Ira H. Hayes Memorial Applied Learning Center
Saddle Mountain USD #90 (Formerly Ruth Fisher Elem. SD #90)
NACOG Area Agency on Aging
Superior Court of Arizona
Tucson Airport Authority
City of Sedona

February 1, 2002

Find the answers to the Executive Director's Arizona History Game on the [Director's Page](#).

March 15, 2002

The Alliance for Construction Excellence (ACE) will hold a 2-day seminar, entitled "Using Alternative Project Delivery Methods to Build Public Works Projects," April 4-5, 2002.

This seminar will describe in detail the contents of the state law governing design build, construction management at risk, and job order contracting and how it is applied to public works project in Arizona. For further information about the seminar, please visit ACE's web site at <http://construction.asu.edu/ace>.

March 13, 2002

New Century Education's contract, 98C-NCE-0925, for integrated learning system expired effective March 13, 2002.

March 11, 2002**The following contracts have been awarded under RFP 01J-1221:****Category 6 - Pest Control Services****Avian Flyaway, Inc.** 01J-AFI-1221

Avian provides protection from unwanted pest birds.

Contact: David Alderson (520) 889-7303

BeeMaster, Inc. 01J-BEE-1221

BeeMaster specializes in reactive and preventive bee control services.

Contact: Steven Thoenes (520) 770-1463

University Termite and Pest Control, Inc. 01J-UTPC-1221

University provides Integrated Pest Management services for birds, termites, and other pests.

Contact: Douglas Brunner (800) 887-4146 x208

The [Contract Summary](#) page has been updated.

February 1, 2002

Citrus Systems, Inc.'s contract, 00D-CITR-0331, for orange juice processing expired effective February 11, 2002.

February 1, 2002

The following new members have been added to the [Member List](#):

Bullhead City Fire Department
Black Mesa Community School
Foothills Academy
Jeehdeeza Academy, Inc.
The Peak School, Inc.

February 14, 2002

As Evan's Newton had no orders in more than a year and a half, their contract for integrated learning systems has been canceled.

February 12, 2002

In completion of RFP 01J (Category 2), Mohave has awarded the following contract:

Sun States Wire Products 01J-WIRE-1221

Sun States specializes in networking components and premise wiring products for data, video and voice communications.

Contact: Rod Sheldon (602) 269-69662/8/02

The following contract has been awarded under AEPA's IFB # AEPA-001:

Buckstaff Company A002-BUCK-1231

Buckstaff manufactures school, library and office furniture.

Contact: Lisa-Marie Wesenberg (920) 235-5890

For more information on [AEPA click here](#). The [Contract Summary Page](#) has been updated.

February 8, 2002

Mohave's next solicitation (RFP 02A-0301) is available for download on the [IFBs and RFPs page](#) .

The categories are:

1. Apple Computer Products and Peripherals
2. Print and Non-Print Library Materia
3. Used Textbooks

Responses are due back 3/1/02 at 4:30 p.m. (MST).

February 1, 2002

The January issue of our newsletter, [Mohave Spotlight](#), is available for downloading.

January 30, 2002

Play the Executive Director's Arizona History Game on the [Director's Desk](#) page.

January 27, 2002

The Alliance for Construction Excellence will be offering a Job Order Contracting Workshop to be held on Wednesday, February 20, 2002, at Arizona State University. Please visit <http://construction.asu.edu/ace/> for more information.

January 23, 2002

Purchasing Specialist Matt Capalby will be leaving Mohave to pursue other interests. His contracts will be handled by our other purchasing staff. To find out the Mohave contact for a particular contract, please check our [Product/Vendor Finder](#). Best wishes to Matt.

January 14, 2002

The following contracts have been awarded under RFP 01I-0921:

Category 1 - Industrial hygiene and environmental consulting services

Dominion Environmental Consultants, Inc. 01I-DEC-0921
Contact: Judy Ketterling (602) 943-0051

Environmental Management Consultants, Inc. 01I-EMC-0921
Contact: Howard Lange (480) 990-2069

Four Corners Environmental, Inc. 01I-4CE-0921
Contact: Richard Brose (928) 714-9374

Stantec Consulting, Inc. 01I-SCI-0921
Contact: Jamie Sturgess (602) 438-2200

The Gault Group 01I-TGG-0921
Contact: Major Kindsfater (602) 294-6652

Category 4 - Driving simulators

Doron Precision Systems, Inc. 01I-DPS-0921
Contact: Ann Smith (607) 772-1610

Simulator Systems International, Inc. 01I-SSI-0921
Contact: Todd M. Roberts (918) 250-4500

Category 5 - Software

CCV Software, Inc. 01I-CCV-0921
Contact: Kevin Rezac (800) 541-6078

Computermicro 01I-CWM-0921
Contact: Bob Mehta (480) 820-5091

Learning Services, Inc. 01I-LS-0921
Contact: Chris Shirley (800) 877-9378

NVision Networking, Inc. 01I-NVIS-0921
Contact: Lindsay Albasini or Dan Meyer (520) 219-6040

The [Contract Summary Page](#) has been updated.

January 10, 2002

Remember, the Arizona Educational Media Association's [Ninth Annual Let's Not Get Too Technical Technology Conference](#) will be held Saturday, February 16, 2002, at the River Palms Hotel in Laughlin, Nevada.

January 7, 2002

We have posted an update to the [News to Use Page](#).

January 4, 2002

The [Member List](#) has been updated.

January 3, 2002

Beginning Saturday, January 5, the 520 area code can no longer be used for the Kingman area. Please be sure to use the new area code, 928, when calling our Kingman Office.

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