



MOHAVE
COOPERATIVE



Email Newsletter

Issue 03 - February 2019



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Thank You

Deborah Sandoval

It's hard to believe March is almost upon us. It seems like yesterday we were wrapping up 2018 and planning for a new year.

In 2018 Mohave saw record contract usage with 2019 setting pace to exceed expectations.

Each year at Mohave we strive to provide compliant contracts with vetted vendors to serve our members needs and it is our continued growth that reflects the trust our members have in our awarded contracts.

Knowing there are many choices in today's cooperative contracting field we would like to take this time to thank our members for their confidence when choosing Mohave contracts. We would also like to thank our vendors for providing outstanding goods and services to meet our member's needs. We couldn't be where we are today without either of them.

Sincerely,

Deborah Sandoval
Director of Outreach and Education

Mohave to Launch New Prospective Bidders Registration Database

Deborah Sandoval

In July we will be launching a new “Prospective Bidders Registration” database. All prospective bidders and current contract holders will be asked to re-register in the new database, as the old data will not be transferred. Registering will provide notification of new solicitations.

Benefits of the new database:

- Expanded category list to better identify the goods/ services your company provides.
- Ability to include multiple company contacts to receive notifications of solicitations.

What you need to do now:

- Make sure your company's contact information, email address and mailing address are correct in our current system. This will insure you receive upcoming instructions on re-registering in the new database.
- If you are not registered, please register today.

Steps:

1. Go to www.mesc.org
2. Click on “Sign Up” at the top of the page
3. If you are currently registered, “Login” to verify your information is correct
4. If you are not registered, “Sign Up” and create your new registration

Should you need assistance, please call 928-753-6945 or email Nancy Colbaugh at nancy@mesc.org.

Additional information will be provided in the near future with instructions on registering in the new database.

The screenshot shows the Mohave Cooperative website's "PROSPECTIVE BIDDERS SIGN UP" page. At the top, there is a navigation bar with the Mohave Cooperative logo, contact information (928-753-6945, ASPIN 520-888-9664), and links for "SIGN UP" and "SEARCH CONTRACTS". Below the navigation bar, the page title "PROSPECTIVE BIDDERS SIGN UP" is centered. The main content area contains a paragraph explaining the purpose of the database, a section titled "Vendors, Please Note the Following:" with details about A.A.C. R7-2-1023(B), and a note about email notifications. At the bottom of the main content area, there are two buttons: "Login" and "Signup". Below the buttons, there are two sections: "QUESTIONS ABOUT PROSPECTIVE BIDDERS REGISTRATION?" with contact information, and "RESOURCES" with links for "Becoming a Mohave Vendor" and "Responding to A Mohave Solicitation".



TOUCH IT, SEE IT, VISUALIZE NEW LEARNING SPACES

Cindy Eggebrecht

The traditional classroom setup, with rows of desks facing forward, worked fine when lecturing was the main form of instruction. But as more schools have shifted from a teacher-centric to a student-centric approach to learning, the design of K-12 learning spaces is evolving as well.

“New kinds of learning require different approaches to classroom design,” said Leslie Wilson, founder and chief executive officer of the nonprofit One-to-One Institute, which advises schools on the use of technology to transform instruction.

Aided by mobile technologies, students are working together in groups to solve problems or challenges, Wilson said. They’re working independently with adaptive online software that tailors the lessons to meet their needs. They’re making movie trailers, designing photo books, or creating other artifacts to demonstrate their learning.

And the environments in which they perform these tasks must be flexible enough to support this more active, collaborative style of learning. For this reason, many schools have begun integrating furniture that students and teachers can move around easily and put together in various configurations to accommodate different groupings and activities.

Want to rethink the design of learning spaces in your own schools, but you’re not sure where to begin?

Here are four suggestions.

1. Visit other schools.

Wilson recommends visiting other schools to get ideas for what is possible. “Touch it, see, it, and visualize it,” she said. “You’ve got to see the space in your mind in order to create it.”

2. Ask students what they want.

“Kids like being able to have a choice in where and how they learn,” said elementary school educator Erin Klein, who studied interior design in college and now writes and speaks about K-12 learning spaces. Klein has several conversations with her students about the type of learning environment they want, then sets about creating it in her classroom.

3. Focus on the learning goals.

“Build learning spaces based on what you want kids to be able to do,” Wilson said. For instance, if you want students to be able to create artifacts using technology, you’ll need a space for creating—complete with the tools they’ll need to do this work.

4. Consider power supplies.

How are you going to power up students’ digital devices? “Make sure you have enough power outlets to support recharging,” Wilson said. For instance, Paragon builds power supplies directly into many of its student tables and seating.

Let Mohave furniture vendors help with your furniture needs.



Arizona Furnishings

MOHAVE CONTRACT #: 18M-AZF-0130

PHONE: (602) 484-7331

CONTACT: Greg Janssen

Arizona Furnishings provided 63 manufacturers, design services, warehousing/storage, showroom, and relocation services. They were the only awarded vendor to provide the following manufacturers: Aceray, ArtcoBell, Aurora, Burroughs, Brodart, Carolina, CEF, Children's Factory, Corona Group, Fleetwood, Fomcore, Furniture Lab, Global, Gressco, Haskell, Hon, Jonti Craft, Kore Design, Luxor, Masterlock, Midwest Folding Products, Mooreco, National Office Furniture, National Public Seating, Nova, OFS, Oklahoma Sound, Paladin Caseworks, Paragon, Penco, Platinum Visual Systems, Sico America, Source Furniture, Superior Site Amenities - Webcoat, Tayco, Tennessee, Wisconsin Bench and WMC.



JKaiser Workspaces

MOHAVE CONTRACT #: 18M-JKW-0130

PHONE: (520) 647-2121

CONTACT: Jessica Kaiser

JKaiser Workspace provided 36 manufacturers, showroom, relocation services and design services. They were the only awarded vendor to provide the following manufacturers: Affordable Interior Systems (Oxygen and Casegoods), AMQ, Draper, Encore, ERG International, Eurotech Seating, GAR, Great Openings, HPFI, Indiana Furniture, Krug, Lesro, Maverick, Norix, Russwood, Salsbury Industries, Source International, Special T Furniture, Speech Privacy Products, and Surfaceworks.



School Source AZ, Inc.

MOHAVE CONTRACT #: 18M-SSA-0130

PHONE: (480) 688-3232

CONTACT: Doug Steiner

School Source AZ, Inc. provided 38 manufacturers, design services, warehousing/storage, and locker refurbishing. They were the only awarded vendor to provide the following manufacturers: All Seating, American Table (AmTab), Berco, Boss Office, ConSet, Edsal, Egan Visual, Exact, GT Grandstands, Ironwood, James Edwards, KFI, Loctek, Marvel, MityLite, MyToat, Office Master, OFM, Regency, RFM Seating, Samonite, Sadusky Lee, Scholar Craft, Shuttle, Tesco, UltraSite and USA Capital.



School Specialty, Inc.

MOHAVE CONTRACT #: 18M-SCSO-0130

PHONE: (602) 885-7182

CONTACT: Allie Tossberg

School Specialty, Inc., as a manufacturer and dealer, provided 13 manufacturers including their own product lines, including: Childcraft, Classroom Select, and Royal Seating. They also offered design services. They provided the most advantageous discount for Mien classroom and teacher furniture. They were the awarded vendor to provide the following manufacturers: Diversified Woodcrafts, Highpoint, Interior Concepts, Interior Systems, Republic Storage and Smith Systems.



Silver Street Inc., dba mediatechnologies

MOHAVE CONTRACT #: 18M-METC-0130

PHONE: (231) 861-2194 x 456

CONTACT: Rachel Rodriguez

Silver Street Inc., dba mediatechnologies, as a manufacturer they offered a broad range of specially engineered library and educational furniture. Silver Street, Inc. dba mediatechnologies also provided, as a value-added service, at no charge 2-D and 3-D color renderings of the product and space.



Equipment for Educators

Virco Inc.

MOHAVE CONTRACT #: 18M-VIRC-0130

PHONE: (800) 448-4726 x 3218

CONTACT: Yaslym Hernandez

Virco, Inc., as a manufacturer, has a large installed base of products in Arizona. They offered their complete line of K to 12 school furnishings. They provided value added services through their PlanSCAPE Project Plan (product management).

Who's Managing The Projects?

Deborah Sandoval

While driving around the State last week, I noticed a lot of the construction taking place around almost every corner. Knowing many larger agencies have project managers in house, I wondered how some of the smaller ones were managing these projects.

Project management is important because it ensures the practice of initiating, planning, executing, controlling and finishing a specific goal successfully within a given time line. (Sometimes I feel I need a project manager just to make it through the grocery store on a Saturday morning).

The Project Management Institute (PMI) has identified nine areas of knowledge within project management:

- integration management
- scope management
- time management
- cost management
- quality management
- human resource management
- communication management
- risk management
- procurement management

Should you need management assistance for an upcoming project, please contact any of our contracted project management vendors (They may even help you with grocery shopping).



Arcadis U.S., Inc.

MOHAVE CONTRACT #: 18E-ARC-0817

PHONE: (602) 438-0883

CONTACT: Bill Lukehart



Facility Management Group

MOHAVE CONTRACT #: 18E-FMG2-0817

PHONE: (480) 204-0532

CONTACT: Allison Suriano



H2 Group, LLC

MOHAVE CONTRACT #: 18E-H2G-0817

PHONE: (602) 980-6694

CONTACT: Bonnie Gonzalez



Kenew LLC

MOHAVE CONTRACT #: 18E-KENEW-0817

PHONE: (623) 225-3321

CONTACT: Chad Hafstrom



Project Control, Inc.

MOHAVE CONTRACT #: 18E-PCI-0817

PHONE: (480) 415-0982

CONTACT: Clint Dunaway



Rock Gap Engineering, LLC

MOHAVE CONTRACT #: 18E-RGE-0817

PHONE: (480) 834-5717

CONTACT: Dan Hanson

BRRRRR...

Deborah Sandoval

When last Thursday's snowstorm hit in Kingman, our home office was forced to close down for a rare snow day. Pictured is our Executive Director, Anita McLemore's, back yard early that morning. Our Accounting Specialist II, Carol Morrison, last reported over 3' of the fluffy white stuff at her home in the Hualapai mountains.

As rare as this storm was, it also impacted the food supply chain of lettuce coming in from Southern Arizona and California. According to Chris Casson, Vice President of Sales – Produce and Specialty Foods for Shamrock Foods Company, temperatures in the Arizona/California Desert growing region have caused heavy lettuce ice throughout the industry. Forecasts indicate potential lettuce ice through early next week.

Most crops are exhibiting epidermal blistering and frost damage. The cooler-than-normal temperatures will inhibit plant growth and maturity, leading to lighter weights.



Mohave's Recently Awarded Contracts



Facility Furnishings Contracts - Effective January 30, 2019

This award provides the membership with a source for facility furnishings including: office (office systems and case goods), cafeteria, laboratory, dormitory, library, lockers, medical and healthcare. Also provide are related furniture, fixtures, equipment, and locker refurbishment.



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IBM Power System Servers and Services Contracts - Effective January 30, 2019

The contract vendor is an IBM AS/400/iSeries-certified solutions provider and integrator who provides, implements, converts, migrates and trains members who have, or are in the process of purchasing IBM Power Servers.



QCM Technologies, Inc.

MOHAVE CONTRACT #: 18N-QCM-0130

PHONE: (480) 483-4377

CONTACT: Pat Paxton



Electrical Services Contracts - Effective March 8, 2019

Jenco, Inc. provides services, installations, design, and engineering for wiring systems and equipment as detailed in RS Means Division 26: motor generator sets; electrical distribution system substation equipment; transformers; distribution transformers; high-voltage disconnecting devices; overhead electrical distribution systems; underground electrical distribution systems; electrical distribution system grounding; electrical distribution system capacitor banks; electrical distribution system voltage regulators; interior low-voltage disconnecting devices; panelboards and load centers; electric motors; recreational vehicle (RV) outlets; poles for street and area lighting systems; ballasts and transformers; street and area lighting controls; luminaires; uninterruptible power systems (ups); cathodic protection of steel water tanks; cathodic protection system for underground utilities; lighting arresters; institutional electric heating equipment; and electric unit heaters.



Jenco, Inc.

MOHAVE CONTRACT #: 18P-JENCO-0308

PHONE: (480) 513-1650

CONTACT: David Meacham



Building Signage and Outdoor Marquees Contracts- Effective February 21, 2019

DunCor, LLC dba Summit West Signs provides fabrication, installation and maintenance of outdoor marquees/monuments, EMC/LED and changeable message centers. They also provide ADA-compliant signage, room and directional signage, indoor and outdoor building signage, letters of all types, logos, plaques, banners, evacuation and orientation maps, and custom signs. C-38 license #150044.



DunCor, LLC dba Summit West Signs

MOHAVE CONTRACT #: 18Q-SUMM-0221

PHONE: (480) 926-3465

CONTACT: Dana Duncan

Quick Tip: Individual Contract Documentation Files

Chelseya Molner

Mohave is always here to provide you with all the necessary files you need. Did you know Mohave has provided an unzipped folder within each contract folder?

Steps to access these files:

1. Login to the "Mohave Pricing and Contract Documents Database"
2. Select the Contract Documentation folder
3. In the Contract Documentation folder you can select the zip file to download, notice the file is 24.3 MB. To view the files that are in this zip file INSTEAD select the "Individual Documents"
4. Within this folder you can view and download only the files needed rather than downloading the whole Contract Documentation.

