

The logo for "training corner" features the word "training" in a white sans-serif font on a dark red background, and the word "corner" in a grey sans-serif font on a white background. A diagonal line separates the two background colors.

Need a contract? Mohave might have a contract to fit your needs, just ask us!

Mark Kinsey, Director of Outreach and Education

During recent discussions on potential new contracts with our Member Focus Group, the subjects of energy efficient HVAC, lighting retrofit, and "green" products came up. ***Several of our members were not aware of all the contract offerings Mohave has in these areas, especially the newest contract awards.***

But, if you look under the current "Product/Vendor Finder" on our web you will see that...

- Mohave has five quality vendors in the area of "Heating Ventilation and Air Conditioning" (two of them perform under Job Order Contracting)
- In the area of "Lighting Retrofit" Mohave has two recently awarded vendors
- ***As for "green" products, Mohave has recognized a real need to put this information out on our site in an easily recognizable manner; many of Mohave's vendors offer from a few to a complete line of "green" and/or sustainable products*** (See this newsletter's "Got Green?" article for upcoming improvements being made to our web site in this area)

With all of the above in mind, Mohave has taken a hard look at its current Product/Vendor Finder and committed to replace it with a more user-friendly version in December.

For now, if you have trouble finding a contract for a good or service you are looking for, please don't be afraid to e-mail a Mohave staff member, or Outreach & Education office, at any time about a certain contract that you are looking for. In the past month alone, we in the O&E office have been able to help several members find contracts for special flooring, time management systems, and truncated dome tiles for ADA handicap ramps.

As we continue to say, "Mohave is service!" That's what we do, every working day, we service our 170 plus contracts to the best of our ability! So give us a call or send us an e-mail, we love to hear from you!

9/22/09 MK

Mohave eNewsletter @



November 2009

Bi-monthly eNewsletter of Mohave Educational Services Cooperative, Inc., to keep the members and vendors up-to-date on the latest information.



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What does the contract say?

Tom Peeler, Executive Director

Executive Director, Tom Peeler, discusses contract terms and their importance in his "Director's Desk" column at http://www.mesc.org/directors_desk.html.

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"After-The-Fact" (ATF) those dreaded words to any procurement professional...

Julia Tribbett, Director of Business and Operations

What is an "after-the-fact" purchase and how it impacts all of us at <http://www.mesc.org/enewsletter/nov09/atf.html>.

News from ASPIN Food Services

Bette Thompson, Director of ASPIN

Join a busy ASPIN office as they reflect on their accomplishments, growth, and a note of thanks for a great start to this school year at http://www.mesc.org/enewsletter/nov09/aspin_news.html.

Should we sweat the small stuff?

Michael Carter, Contract Specialist I

Find out the three concerns the Mohave contract team wants you to be aware of to avoid unwelcome excitement at <http://www.mesc.org/enewsletter/nov09/contractteam.html>.

Need a contract? Mohave might have a contract to fit your needs, just ask us!

Mark Kinsey, Director of Outreach and Education

Read more on how Mohave is your service for finding the right contract and plans on enhancing our "Product/Vendor Finder" at <http://www.mesc.org/enewsletter/nov09/trainingcorner.html>.

Got Green? Need Green? Mohave Seeks Member and Vendor Input!

Mark Kinsey, Director of Outreach and Education

Discover how you can contribute to the expanding developments of our "Got Green?" section on our website at http://www.mesc.org/enewsletter/nov09/outreach_education.html.

Contract Update Information

Please click <http://www.mesc.org/enewsletter/nov09/contracts.html> for a listing of recently awarded contracts, expired contracts, cancelled contracts and the procurement schedule.

Office Closure Schedule

Thursday-Friday, November 26 – 27, 2009 Thanksgiving

Thursday-Friday, December 24 – 25, 2009 Christmas

Thursday-Friday, December 31, 2009 – January 1, 2010 New Year